

GFI GUIDE

# MSP Licensing Guide

## *for GFI LanGuard*



**GFI** Software™

Welcome to the GFI LanGuard MSP licensing guide. In this document, we will walk you through the licensing details for the GFI LanGuard Network Audit subscription for MSPs, which follows a pay-per-scan model.

## Understanding the SKUs

Our MSP licensing is structured into five tiers, each offering a flat price for a specific range of nodes. Here are the details:

**Note:** All prices in the below table are Manufacturer's Suggested Retail Prices (MSRP).

Product description	Nodes	Per Scan Price (MSRP)	Per Month Price (MSRP)
GFI LanGuard Network Audit subscription for MSPs	Up to 25	USD 20	-
GFI LanGuard Network Audit subscription for MSPs	Up to 50	USD 40	-
GFI LanGuard Network Audit subscription for MSPs	Up to 100	USD 80	-
GFI LanGuard Network Audit subscription for MSPs	Up to 250	USD 200	-
GFI LanGuard Network Audit subscription for MSPs	Up to 2999	USD 400	USD 3000

Table 1.1: GFI LanGuard MSP Pricing

Each tier allows scanning a specific **maximum limit of nodes** and has a separate license issued. For example, with a Tier 1 license, you can scan up to 25 nodes at a per-scan MSRP of USD 20.

## Understanding the monthly billing

Our licensing model revolves around the number of scans conducted during a calendar month. Let's illustrate this through an example:

### Example:

In a calendar month, you provide services to three different customers (A, B, and C), each with a different number of nodes to be audited:




 Customer	A	B	C
 Nodes	<25 nodes (20 scanned)	<50 nodes (45 scanned)	<100 nodes (95 scanned)
 Tier (USD)	Tier 1 20 USD	Tier 2 40 USD	Tier 3 80 USD

Table 1.2: Number of nodes for each customer

To perform the scans, you will require licenses based on the corresponding tiers:

- Customer A (20 nodes): Tier 1 license (Up to 25 nodes)
- Customer B (45 nodes): Tier 2 license (Up to 50 nodes)
- Customer C (95 nodes): Tier 3 license (Up to 100 nodes)

For each customer, you would add all their machines to be audited in the GFI LanGuard console, and then initiate a single scan that will cover all the nodes.


## Billing calculation

Your billing for the calendar month would be the aggregate of the prices in Row 3 of Table 1.2. For license activation and order processing, please refer to this guide: [How to process orders and activate licenses](#).

### Additional information

- The billing is conducted on a per-calendar-month basis.
- For Tier 5, there is an extra option of a fixed monthly MSRP of USD 3000, offering unlimited scans within the tier's node limit (Up to 2999 nodes).

## FAQ

Is a separate license generated for each tier, or can a Tier 1 license be used for the rest of the tiers as well? 

A separate license is issued for each tier. A tier 1 license won't allow scanning over 25 nodes.

Within the same tier, is a separate license required per customer/installation? 

No, you can reuse the same license for a given tier on multiple deployments. The billing would be based on the total number of scans against that license for a calendar month.

How long is the license valid? 

All MSP subscriptions are scheduled for renewal on January 31 every year. New licenses created throughout the year are valid until the end of the current cycle.

## Contact information

For any inquiries, please contact your regional Channel Account Manager or email us at [sales@gfi.com](mailto:sales@gfi.com)

Thank you for choosing GFI LanGuard for your MSP needs. We hope this guide has provided you with a clear understanding of our pay-per-scan licensing model. Should you have any further questions or require assistance, we are just a call or email away!



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